



YSG Security Solutions.

Business Summary.

YSG is a leading company in remote video monitoring and thermal image security. The Company delivers bespoke security technology solutions to customers throughout SA. Their primary model is to rent out proactive systems to Customers securing a recurring revenue for the duration of the agreement. Remote Offsite Monitoring services are also provided to detect crimes early and stop them from happening.

YSG has technology-driven security systems in the following industries:

- Wholesalers and distributors
- Construction
- Agriculture
- Mining and energy
- High-end residential properties
- Retail and shopping centres

YSG's coverage is countywide if there is good internet quality. In its fourth year of operation, they have had a 100% success rate in preventing crime for its customers.

One of the clear competitive business advantages is the relationship that YSG has with their YSG Labs. Through the labs, YSG has developed and introduced numerous innovative products to the market, including advanced video analytics and full power backup solutions, to name only two.

As crime levels in SA have continued to rise, more and more proactive security systems are sought after. The recent experience is that crime has been exacerbated by the lockdown and negative impact on the economy and worsening levels of unemployment throughout the country. YSG offers solutions to its clients that can bring peace of mind, knowing that their property is safe.

Ownership Structure.

Financing

S12J Funds Raised and Distributed.

Current and Projected Business.

YSG offers the following security solutions services:

- Remote Offsite Monitoring
Provides clients with the ability to monitor their sites using artificial Intelligence together with video Analytics. This is to prevent crimes before they happen.



- **Gate & Access Control**
YSG offers a remote gate control solution. Their tailored solution allows clients to control who comes in and leaves their property to deter crime and ensure the safety of employees and tenants.
- **We Watch Your Cameras**
YSG will make use of the facility's existing camera system and take it to the next level with the power of Artificial Intelligence and Video Analytics. With YSG's BOSS program, you can keep your existing IP cameras and add the power and value of YSG's live video monitoring services to watch and deter crime before it happens.
- **License Plate Recognition**
YSG offers License Plate Recognition services that ensure that the client can identify the vehicle even if they cannot identify the driver. PR uses special optical software that allows you to capture characters on license plates to track traffic and control entry in and out of your property, day or night.
- **Long-Range Surveillance**
YSG offers services that provide long-range cameras when it comes to perimeter security and monitoring large outdoor areas.
- **Thermal Imaging**
Thermal cameras will offer the choice of monitoring difficult and large outdoor environments. This service is essential at night as criminals take the cover of night.
- **YSG Flex Rental Program**
YSG Flex is an alternate rental option that lets customers maximize their security investment with a low up-front cost. All fees are rolled into a monthly bill that includes all maintenance, equipment swap-out and support.
- **Design & Installation**
YSG's skilled engineers will work with you to design, install and service a fully certified system that will enhance connectivity and assure maximum performance.

Financial Analysis

S12J Funds raised

The above-mentioned company has raised funds via the S12J SARS-approved funding mechanism. Below is the table of the funds raised and expected returns via SARS The return rate via SARS has been 80% and more to date.

Dates	Nominal
2022	15 Million